## **Item 1 - Cover Page**

## **SIMA Retirement Solutions, LLC**

720 Moorefield Park Drive, Suite 140 North Chesterfield, VA 23235

> Phone: (804) 285-5700 Fax: (804) 285-5656

www.simaretirementsolutions.com

March 24, 2025

## Form ADV Part 2A Brochure

This brochure provides information about the qualifications and business practices of SIMA Retirement Solutions, LLC. If you have any questions about the contents of this brochure, please contact us at (804) 285-5700. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority. Registration with the SEC or any state securities authority does not imply a certain level of skill or training.

Additional information about SIMA Retirement Solutions, LLC is available on the SEC's website at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>. The firm's CRD number is 286030.

## **Item 2 - Material Changes**

The purpose of this page is to inform you of any material changes to this Brochure since our firm's last annual updating amendment dated March 29, 2024.

On March 24, 2025, we submitted an annual updating amendment to this Brochure with no material changes to disclose.

We review and update our brochure at least annually to make sure that it remains current. If you would like to receive a complete copy of our Form ADV Part 2 Brochure, please contact us at the contact information on the cover page of this document.

## **Item 3 - Table of Contents**

#### **Item 4 - Advisory Business**

SIMA Retirement Solutions, LLC (hereinafter "SIMA Retirement") is a registered investment advisor based in North Chesterfield, Virginia. We are a limited liability company under the laws of the State of Virginia. We have been providing investment advisory services since 2017. SIMA Financial Group, Inc. is the principal owner and a Managing Member of SIMA Retirement. Mark Allen Jones, CPA, AIF®, is the Managing Member and Chief Compliance Officer of SIMA Retirement.

The following paragraphs describe our services and fees. Additionally, you may see the term Associated Person throughout this Brochure. As used in this Brochure, this term refers to officers, employees, and any individuals providing investment advice on behalf of our firm. Persons providing investment advice are registered as investment adviser representatives in jurisdictions where required.

## **Retirement Plan Consulting Services**

SIMA Retirement provides educational, consulting, review, and support services to qualified retirement, profit sharing, cash balance, and 401(k) plans. SIMA Retirement will also offer these services, where appropriate, to corporations and other business entities.

Our services are tailored to meet the plan's needs and investment objectives. We will meet with the plan sponsors/fiduciaries to gather information about the financial situation, investment objectives, and any reasonable restrictions you have imposed or would like to impose on the types of or specific investments for the plan options. The information we gather will help us provide advice that will be specific to the plan's needs and goals. Typically, this information is set forth in the plan's investment policy statement (IPS).

Services are offered on one-time, quarterly, and/or annual basis. Plan sponsors may choose the frequency and one or more of the following services to fit their particular needs.

#### Investment Policy Statement Review or Preparation

SIMA Retirement will meet with the client (in person or over the telephone) to determine the client's investment needs and goals. SIMA Retirement will then prepare a written Investment Policy Statement ("IPS") stating those needs and goals and creating a policy to help achieve these goals. The IPS will also list the criteria for selection of investment vehicles and the procedures and timing interval for monitoring of investment performance.

## Review and Selection of Investment Vehicles

SIMA Retirement will review various investments, primarily mutual funds and exchange traded funds, to determine which of these investments are appropriate to implement the client's IPS. The number of investments to be recommended will be determined by the client, based on the Investment Policy Statement.

## Review and Monitoring of Investment Performance

Client investments will be monitored continuously based on the procedures and timing intervals outlined in the Investment Policy Statement. Although SIMA Retirement will not be involved in any way in the purchase or sale of these investments, we may monitor the client's portfolio and will make recommendations to the client as market factors and the client's needs dictate.

#### Employee Communications, Education, and Enrollment Assistance

For qualified retirement, profit sharing and 401(k) plans where the individual account participant exercises control over assets in his/her own account (hereinafter "self-directed plans"), SIMA Retirement also provides educational support and investment workshops designed for the plan participants and based on the plan vendor educational materials. The nature of the topics to be covered will be determined by SIMA Retirement and the client under the guidelines established in ERISA Section 404(c). The educational support and investment workshops will NOT provide plan participants with individualized, tailored investment advice or individualized, tailored asset allocation recommendations.

Other qualified retirement plans consulting services are available on request. All of our qualified retirement plans consulting services, whether general or customized, will be outlined in an agreement that shows exactly which services will be provided and at what fee for those services.

#### **Assets Under Management**

Our services do not include direct asset management services. As such, we have no assets under management.

### **Item 5 - Fees and Compensation**

SIMA Retirement may charge, depending on your specific contract, annual planning fees, project specific fees, hourly fees, or fees based on the amount of the plan assets under advisement.

Our fee is negotiable based upon on the complexity of client goals and objectives, and level of services rendered. The maximum fee will not exceed 1.00% of the plan assets. Hourly fees will not exceed \$300/hour. Annual and project-based fees will be determined based on the time needed to complete the service. Consulting fees are negotiable depending on factors such as the amount of plan assets, range of investment selection, number of plan participants, and frequency of educational meetings, among others. Since this fee is negotiable, the exact fee paid by the client and the payment arrangements will be clearly stated in the advisory agreement signed by the plan sponsor and our firm. The retirement plan provider will calculate the fee based on the agreed upon amount and will bill the plan according to its billing schedule and then remit the fees to SIMA Retirement on behalf of the plan. SIMA Retirement will not directly debit fees from plan assets.

At the inception of services, the first pay period's fees will be calculated on a pro-rata basis. The consulting agreement between SIMA and the client will continue in effect until either party terminates the agreement in accordance with the terms of the agreement. SIMA's annual fee will be

pro-rated through the date of termination and any remaining balance shall be refunded to the client in a timely manner.

#### **IRA Rollover Considerations**

As a normal extension of financial advice, we provide education or recommendations related to the rollover of an employer-sponsored retirement plan. A plan participant leaving employment has several options. Each choice offers advantages and disadvantages, depending on desired investment options and services, fees and expenses, withdrawal options, required minimum distributions, tax treatment, and the investor's unique financial needs and retirement plans. The complexity of these choices may lead an investor to seek assistance from us.

An Associated Person who recommends an investor roll over plan assets into an Individual Retirement Account ("IRA") may earn an asset-based fee as a result, but no compensation if assets are retained in the plan. Thus, we have an economic incentive to encourage an investor to roll plan assets into an IRA. In most cases, fees and expenses will increase to the investor as a result because the above-described fees will apply to assets rolled over to an IRA and outlined ongoing services will be extended to these assets.

We are fiduciaries under the Investment Advisers Act of 1940 and when we provide investment advice to you regarding your retirement plan account or individual retirement account, we are also fiduciaries within the meaning of Title I of the Employee Retirement Income Security Act and/or the Internal Revenue Code, as applicable, which are laws governing retirement accounts. We have to act in your best interests and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests.

## Additional Fees and Expenses

All fees paid to SIMA Retirement for investment advisory services are separate and distinct from management fees charged by the plan vendor and the fees and expenses charged by mutual funds or exchange traded funds to their shareholders. These fees and expenses are described in each fund's prospectus. These fees generally include a management fee, other fund expenses, and a possible distribution fee. If the fund also imposes sales charges, a client may pay an initial or deferred sales charge. SIMA Retirement, its affiliates, or persons associated with SIMA Retirement do not receive any portion of such fees or expenses charged by mutual funds and exchange traded funds. The plan sponsor and/or named fiduciaries should review both the fees charged by the funds and the fees charged by SIMA Retirement to fully understand the total amount of fees to be paid by the plan and to thereby evaluate the total costs and value of the advisory services being provided.

### **Compensation for the Sale of Securities or Other Investment Products**

Associated Persons who provide investment advice on behalf of our firm may also be associated with SIMA Wealth Partners, LLC (SIMA Wealth), a Virginia based registered investment adviser. We are affiliated through common control and ownership with SIMA Wealth. We may recommend that plan participants use SIMA Wealth for the management of their outside assets. SIMA Retirement will not directly share in the compensation received by SIMA Wealth, but individuals associated with our firm who are also associated with SIMA Wealth may be compensated in their capacities as owners, officers, and/or investment adviser representatives of SIMA Wealth. Associated Persons and we may

have a financial incentive to recommend the services of SIMA Wealth. However, you are not required to use the services of SIMA Wealth.

## **Compensation for the Sale of Securities or Other Investment Products**

Certain Executive officers and other Associated Persons of our firm are licensed as independent insurance agents. These persons will earn commission-based compensation for selling insurance products, including insurance products they sell to our clients. Insurance commissions earned by these persons are separate from and in addition to our advisory fees. The sale of insurance instruments and other commissionable products offered by Associated Persons are intended to complement our advisory services. However, this practice presents a conflict of interest because persons providing investment advice on behalf of our firm who are insurance agents have an incentive to recommend insurance products to you for the purpose of generating commissions rather than solely based on your needs. We address this conflict of interest by recommending insurance products only where we, in good faith, believe that it is appropriate for the client's particular needs and circumstances and only after a full presentation of the recommended insurance product to our client. In addition, we explain the insurance underwriting process to our clients to illustrate how the insurer also reviews the client's application and disclosures prior to the issuance of a resulting insuring agreement. Clients to whom the firm offers advisory services are informed that they are under no obligation to purchase insurance services. Clients who do choose to purchase insurance services are under no obligation to use our licensed Associated Persons and may use the insurance brokerage firm and agent of their choice.

All conflicts of interest between you and our firm, and the Associated Persons of our firm, are outlined in this Disclosure Brochure. If additional conflicts arise in the future, we will notify you in writing or supply you with an updated Disclosure Brochure.

#### Item 6 - Performance-Based Fees and Side-By-Side Management

We and our Associated Persons do not accept performance-based fees. Performance based fees are based on a share of capital gains on or capital appreciation of the client's assets.

#### **Item 7 - Types of Clients**

We offer the investment advisory services described above to pension and profit-sharing plans and their participants, 401(k)s, profit sharing plans, 403(b)s, 457 plans and defined benefit plans.

SIMA Retirement requires a minimum of \$500,000 to open and maintain an advisory relationship. At our sole discretion, we may waive this requirement.

#### Item 8 - Methods of Analysis, Investment Strategies and Risk of Loss

The following are different methods of analysis that we may use when providing you with investment advice:

- Charting a technique that attempts to forecast future market moves by studying historical data on charts.
- Fundamental Analysis attempts to determine a security's value by focusing on underlying
  factors that affect a company's actual business and its future prospects. The term refers to
  the analysis of the economic well-being of a financial entity as opposed to only its price
  movements.
- Technical Analysis relies on the assumption that current market data (such as charts of price, volume, and open interest) can help predict future market trends, at least in the short term. It assumes that market psychology influences trading and can predict when stocks will rise or fall.
- Cyclical Analysis a technique that looks at cycles, specifically analyzing the way prices follow certain patterns and trends.

We generally recommend a buy and hold strategy for mutual funds and exchange traded funds when assisting clients with investment selections for their plans.

The investment advice provided along with the strategies suggested by SIMA Retirement will vary depending on each client's specific financial situation and goals. This brief statement does not disclose all of the risks and other significant aspects of investing in financial markets. In light of the risks, you should fully understand the nature of the contractual relationship(s) into which you are entering and the extent of your exposure to risk. Certain investing strategies may not be suitable for many members of the public. You should carefully consider whether the strategies employed would be appropriate for you in light of your experience, objectives, financial resources and other relevant circumstances.

**General Investment Risk:** All investments come with the risk of losing money. Investing involves substantial risks, including complete possible loss of principal plus other losses and may not be suitable for many members of the public. Investments, unlike savings and checking accounts at a bank, are not insured by the government to protect against market losses. Different market instruments carry different types and degrees of risk and you should familiarize yourself with the risks involved in the particular market instruments you intend to invest in.

Loss of Value: There can be no assurance that a specific investment will achieve its investment objectives and past performance should not be seen as a guide to future returns. The value of investments and the income derived may fall as well as rise and investors may not recoup the original amount invested. Investments may also be affected by any changes in exchange control regulation, tax laws, withholding taxes, international, political and economic developments, and government, economic or monetary policies.

**Interest Rate Risk:** Fixed income securities and funds that invest in bonds and other fixed income securities may fall in value if interest rates change. Generally, the prices of debt securities rise when interest rates fall, and their prices fall when interest rates rise. Longer-term debt securities are usually more sensitive to interest rate changes.

**Credit Risk:** Investments in bonds and other fixed income securities are subject to the risk that the issuer(s) may not make required interest payments. An issuer suffering an adverse change in its financial condition could lower the credit quality of a security, leading to greater price volatility of the security. A lowering of the credit rating of a security may also offset the security's liquidity, making it more difficult to sell. Funds investing in lower quality debt securities are more susceptible to these problems and their value may be more volatile.

Environmental, Social, and Governance Investment Criteria Risk: If a portfolio is subject to certain environmental, social and governance (ESG) investment criteria it may avoid purchasing certain securities for ESG reasons when it is otherwise economically advantageous to purchase those securities, or may sell certain securities for ESG reasons when it is otherwise economically advantageous to hold those securities. In general, the application of the portfolio's ESG investment criteria may affect the portfolio's exposure to certain issuers, industries, sectors and geographic areas, which may affect the financial performance of the portfolio, positively or negatively, depending on whether these issuers, industries, sectors or geographic areas are in or out of favor. An adviser can vary materially from other advisers with respect to its methodology for constructing ESG portfolios or screens, including with respect to the factors and data that it collects and evaluates as part of its process. As a result, an adviser's ESG portfolio or screen may materially differ from or contradict the conclusions reached by other ESG advisers concerning the same issuers. Further, ESG criteria are dependent on data and are subject to the risk that such data reported by issuers or received from third-party sources may be subjective, or it may be objective in principle but not verified or reliable.

Risks Associated with Investing in Inverse and Leveraged Funds: Leveraged mutual funds and ETFs generally seek to deliver multiples of the daily performance of the index or benchmark that they track. Inverse mutual funds and ETFs generally seek to deliver the opposite of the daily performance of the index or benchmark that they track. Inverse funds often are marketed as a way for investors to profit from, or at least hedge their exposure to, downward-moving markets. Some Inverse funds are both inverse and leveraged, meaning that they seek a return that is a multiple of the inverse performance of the underlying index. To accomplish their objectives, leveraged and inverse funds use a range of investment strategies, including swaps, futures contracts, and other derivative instruments. Leveraged, inverse, and leveraged inverse funds are more volatile and riskier than traditional funds due to their exposure to leverage and derivatives, particularly total return swaps and futures. At times, we will recommend leveraged and/or inversed funds, which may amplify gains and losses.

Most leveraged funds are typically designed to achieve their desired exposure on a daily (in a few cases, monthly) basis, and reset their leverage daily. A "single day" is measured from the time the leveraged fund calculates its net asset value ("NAV") to the time of the leveraged fund's next NAV calculation. The return of the leveraged fund for periods longer than a single day will be the result of each day's returns compounded over the period. Due to the effect of this mathematical

compounding, their performance over longer periods of time can differ significantly from the performance (or inverse performance) of their underlying index or benchmark during the same period of time. For periods longer than a single day, the leveraged fund will lose money when the level of the Index is flat, and the leveraged fund may lose money even if the level of the Index rises. Longer holding periods, higher index volatility, and greater leverage all exacerbate the impact of compounding on an investor's returns. During periods of higher Index volatility, the volatility of the Index may affect the leveraged fund's return as much as or more than the return of the Index itself. Therefore, holding leveraged, inverse, and leveraged inverse funds for longer periods of time increases their risk due to the effects of compounding and the inherent difficulty in market timing. Leveraged funds are riskier than similarly benchmarked funds that do not use leverage. Nontraditional funds are highly volatile and not suitable for all investors. They provide the potential for significant losses.

Risks Associated with Investing in Buffer ETFs: Buffer ETFs are also known as defined-outcome ETFs since the ETF is designed to offer downside protection for a specified period of time. These ETFs are modeled after options-based structured notes, but are generally cheaper, and offer more liquidity. Buffer ETFs are designed to safeguard against market downturns by employing complex options strategies. Buffer ETFs typically charge higher management fees that are considerably more than the index funds whose performance they attempt to track. Additionally, because buffer funds own options, they do not receive dividends from their equity holdings. Both factors result in the underperformance of the Buffer ETF compared to the index they attempt to track. Clients should carefully read the prospectus for a buffer ETF to fully understand the cost structures, risks, and features of these complex products.

**Structured Notes:** Below are some specific risks related to the structured notes recommended by our firm:

- Complexity: Structured notes are complex financial instruments. Clients should understand the reference asset(s) or index(es) and determine how the note's payoff structure incorporates such reference asset(s) or index(es) in calculating the note's performance. This payoff calculation may include leverage multiplied by the performance of the reference asset or index, protection from losses should the reference asset or index produce negative returns, and/or fees. Structured notes may have complicated payoff structures that can make it difficult for clients to accurately assess their value, risk and potential for growth through the term of the structured note. Determining the performance of each note can be complex and this calculation can vary significantly from note to note depending on the structure. Notes can be structured in a wide variety of ways. Payoff structures can be leveraged, inverse, or inverse-leveraged, which may result in larger returns or losses. Clients should carefully read the prospectus for a structured note to fully understand how the payoff on a note will be calculated and discuss these issues with our firm.
- Market risk: Some structured notes provide for the repayment of principal at maturity, which
  is often referred to as "principal protection." This principal protection is subject to the credit
  risk of the issuing financial institution. Many structured notes do not offer this feature. For
  structured notes that do not offer principal protection, the performance of the linked asset
  or index may cause clients to lose some, or all, of their principal. Depending on the nature of
  the linked asset or index, the market risk of the structured note may include changes in

- equity or commodity prices, changes in interest rates or foreign exchange rates, and/or market volatility.
- Issuance price and note value: The price of a structured note at issuance will likely be higher than the fair value of the structured note on the date of issuance. Issuers now generally disclose an estimated value of the structured note on the cover page of the offering prospectus, allowing investors to gauge the difference between the issuer's estimated value of the note and the issuance price. The estimated value of the notes is likely lower than the issuance price of the note to investors because issuers include the costs for selling, structuring, and/or hedging the exposure on the note in the initial price of their notes. After issuance, structured notes may not be re-sold on a daily basis and thus may be difficult to value given their complexity.
- Liquidity: The ability to trade or sell structured notes in a secondary market is often very limited, as structured notes (other than exchange-traded notes known as ETNs) are not listed for trading on securities exchanges. As a result, the only potential buyer for a structured note may be the issuing financial institution's broker-dealer affiliate or the broker-dealer distributor of the structured note. In addition, issuers often specifically disclaim their intention to repurchase or make markets in the notes they issue. Clients should, therefore, be prepared to hold a structured note to its maturity date or risk selling the note at a discount to its value at the time of sale.
- Credit risk: Structured notes are unsecured debt obligations of the issuer, meaning that the
  issuer is obligated to make payments on the notes as promised. These promises, including
  any principal protection, are only as good as the financial health of the structured note
  issuer. If the structured note issuer defaults on these obligations, investors may lose some, or
  all, of the principal amount they invested in the structured notes as well as any other
  payments that may be due on the structured notes.

#### **Item 9 - Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of us or the integrity of our management. There is no history of material legal or disciplinary events by our firm or our management persons.

## <u>Item 10 - Other Financial Industry Activities or Affiliations</u>

Mark Allen Jones, Managing Member, is the President and sole shareholder of SIMA Financial Group, Inc., a financial services company. Associated persons of SIMA Retirement market advisory services through this entity.

SIMA Financial Group, Inc. is one of the owners of SIMA Benefits Consulting Group, LLC, an insurance agency based in Virginia. SIMA Benefits Consulting Group, LLC offers insurance consulting services and various insurance products. Mr. Jones is a licensed insurance agent and can effect transactions in insurance products through SIMA Benefits Consulting Group, LLC and earn compensation for these activities. The firm expects that some plan participants in plans to whom the firm offers advisory services may also be insurance clients for whom Mr. Jones acts as an insurance agent. Clients are instructed that the fees paid to the firm for advisory services are separate and distinct from the commissions earned by its Investment Adviser Representatives for placing the client in insurance products. Clients to whom the firm offers advisory services are informed that they are under no obligation to use the firm's IARs for insurance services and may use the insurance brokerage firm and agent of their choice.

SIMA Financial Group, Inc. is also the holding company of SIMA Payroll Solutions, LLC. SIMA Payroll Solutions, LLC offers payroll processing services to its clients.

In addition, SIMA Financial Group, Inc. is the holding company for SIMA Technology Group, LLC. SIMA Technology Group, LLC offers technology managed services such as IT consulting, computer networking, backup & recovery systems to its clients.

Mr. Jones is the Managing Member and majority owner of SIMA Accounting Group, LLC, a full service certified public accounting firm providing a wide range of accounting services to individuals and business clients. Certain Associated Persons of SIMA Retirement may also offer accounting services through SIMA Accounting Group, LLC. Associated Persons of SIMA Retirement may recommend SIMA Accounting Group, LLC to their clients. As such, clients should be aware that a conflict of interest is inherent in such an arrangement. However, clients of one firm are not required to use the services of any affiliated firm.

Mr. Jones currently devotes approximately 65% of his time to SIMA Accounting Group, SIMA Payroll Solutions, SIMA Benefits Consulting Group, and SIMA Technology Group.

We are affiliated through common control and ownership with SIMA Wealth Partners, LLC, a Virginia based registered investment adviser. We may recommend that plan participants use SIMA Wealth for the management of their outside assets. SIMA Retirement will not directly share in the compensation received by SIMA Wealth, but individuals associated with our firm who are also associated with SIMA Wealth may be compensated in their capacities as owners, officers, and/or investment adviser representatives of SIMA Wealth.

Mr. Jones currently devotes approximately 25% of his time as the Managing Member and investment adviser representative of SIMA Wealth.

Associated Persons and we may have a financial incentive to recommend the services of one or more of our affiliates. However, you are not required to purchase products through or to use the services of any of our affiliates or associated persons.

#### Item 11 - Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

### **Description of Our Code of Ethics**

SIMA Retirement has adopted a Code of Ethics (the "Code") to address investment advisory conduct. The Code focuses primarily on fiduciary duty, personal securities transactions, insider trading, gifts, and conflicts of interest. The Code includes SIMA Retirement's policies and procedures developed to protect client's interests in relation to the following topics:

- The duty at all times to place the interests of clients first;
- The requirement that all personal securities transactions be conducted in such a manner as to be consistent with the code of ethics.
- The responsibility to avoid any actual or potential conflict of interest or misuse of an employee's position of trust and responsibility;
- The fiduciary principle that information concerning the identity of security holdings and financial circumstances of clients is confidential; and
- The principle that independence in the investment decision-making process is paramount.

A copy of SIMA Retirement's Code of Ethics is available upon request to Mark Allen Jones, Managing Member at (804) 285-5700.

## **Personal Trading Practices**

We provide consulting services to self-directed plans. As such, we do not implement trades on behalf of client accounts. It is possible that SIMA Retirement and/or its Associated Persons will own, buy, or sell positions in the same securities held in these plans. However, due to the nature of services offered by our firm, we do not consider this to be a conflict of interest.

#### **Item 12 - Brokerage Practices**

SIMA Retirement offers only consulting services and does not manage plan assets. Plan fiduciaries and/or investment managers are responsible for implementation of securities transactions and custody of assets in conjunction with other plan vendors/service providers. SIMA Retirement may recommend various vendors/service providers at the request of the client, but clients are under no obligation to utilize the services of any particular service provider, regardless of any affiliations, relationships, or associations with SIMA Retirement or its affiliates or with its Associated Persons.

#### **Research and Other Soft Dollar Benefits**

We do not have any soft dollar arrangements.

## **Brokerage for Client Referrals**

We do not receive client referrals from broker-dealers and custodians and we do not receive other benefits from a broker-dealer in exchange for client referrals.

#### **Directed Brokerage**

We do not direct or implement transactions in or on behalf of client accounts. Clients direct all brokerage through their chosen vendors/service providers.

### **Trade Aggregation**

Since we offer only consulting services, we do not implement transactions in client accounts.

## **Item 13 - Review of Accounts**

Reviews will be conducted by your designated investment adviser representative in accordance with the agreed upon contracted services.

Additional reviews may be offered in certain circumstances. Triggering factors that may stimulate additional reviews include, but are not limited to, changes in economic conditions, investment objectives, or upon the plan sponsor's request.

Regular written reports are typically not provided in conjunction with reviews, unless otherwise contracted for in the agreement for services.

Plan sponsors may receive copies of account statements from the custodians, or plan administrators, or other plan record-keepers.

## **Item 14 - Client Referrals and Other Compensation**

SIMA Retirement does not receive economic benefits from third parties in exchange for providing investment advice or other advisory services to our clients. We and our related persons do not compensate, either directly or indirectly, any person or entity for client referrals.

## Item 15 - Custody

SIMA Retirement does not have the authority to deduct fees directly from plan accounts.

Plan Participants will receive account statements at least quarterly; plan sponsors may receive copies of account statements from the custodians, or plan administrators, or other plan record-keepers. It is the client's responsibility to review account statements for accuracy.

#### **Item 16 - Investment Discretion**

SIMA Retirement offers consulting services only; therefore, we do not implement transactions in client accounts and we do not accept discretionary authority to manage securities accounts on behalf of clients.

## **Item 17 - Voting Client Securities**

## **Proxy Voting**

SIMA Retirement does not accept authority to vote client securities. Generally, if the plan holds applicable securities, the plan fiduciaries are responsible for voting proxies in the best interest of the plan participants and beneficiaries. Any proxies or other solicitations are sent to the named plan fiduciary or the plan's designated service provider directly from the custodian or transfer agent.

## **Item 18 - Financial Information**

We are required in this Item to provide you with certain financial information or disclosures about SIMA Retirement's financial condition. SIMA Retirement does not require the prepayment of over \$1,200, six or more months in advance. Additionally, SIMA Retirement has no financial commitment that impairs its ability to meet contractual and fiduciary commitments to clients, and has not been the subject of a bankruptcy proceeding.

Item 19 – Requirements of State Registered Advisers has been removed

# Mark A. Jones, CPA, AIF®

Managing Member/Chief Compliance Officer/Investment Adviser Representative

## **SIMA Retirement Solutions, LLC**

720 Moorefield Park Drive, Suite 140 Richmond, VA 23236

> Phone: (804) 285-5700 Fax: (804) 285-5656

www.simawealthpartners.com

October 28, 2021

Form ADV Part 2B Brochure

This Brochure Supplement provides information about Mark A. Jones that supplements the SIMA Retirement Solutions, LLC (hereinafter "SIMA Retirement") Brochure. You should have received a copy of that Brochure. Please contact us at (804) 285-5700 if you did not receive SIMA Retirement's Brochure or if you have any questions about the contents of this supplement.

Additional information about Mark A. Jones is available on the SEC's website at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>.

#### **Educational Background and Business Experience - Item 2**

#### Mark Allen Jones, CPA, AIF®

Year of Birth: 1959

Formal Education after High School:

- Virginia Polytechnic Institute and State University, Accounting, 1981
- Virginia Commonwealth University, Masters in Taxation, 1990

Business Background for the last 5 Years:

- SIMA Retirement Solutions, LLC, Manager, 05/2016 to Present; Chief Compliance Officer and Investment Adviser Representative, 03/2017 to Present.
- SIMA Wealth Partners, LLC, Managing Member/Investment Adviser Representative, 01/2012 to Present.
- SIMA Accounting Group, LLC, Managing Partner, 03/2012 to Present.
- SIMA Payroll Solutions, LLC, Owner, 03/2012 to Present.
- SIMA Benefits Consulting Group, LLC, Agent 02/2012 to Present.
- Purshe Kaplan Sterling Investments, Registered Representative, 09/2013 to 12/2016.

## **Professional Designations and Qualifications:**

#### **Certified Public Accountant (CPA)**

CPAs are licensed and regulated by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two-year period or 120 hours over a three-year period). Additionally, all American Institute of Certified Public Accountants (AICPA) members are required to follow a rigorous Code of Professional Conduct which requires that they act with integrity, objectivity, due care, competence, fully disclose any conflicts of interest (and obtain client consent if a conflict exists), maintain client confidentiality, disclose to the client any commission or referral fees, and serve the public interest when providing financial services. The vast majorities of state boards of accountancy have adopted the AICPA's Code of Professional Conduct within their state accountancy laws or have created their own.

#### Accredited Investment Fiduciary® (AIF®)

The AIF designation certifies that the recipient has specialized knowledge of fiduciary standards of care and their application to the investment management process. To receive the AIF designation, individuals must complete a training program, successfully pass a comprehensive, closed-book final examination under the supervision of a proctor, and agree to abide by the AIF Code of Ethics. In order to maintain the AIF designation, the individual must annually renew their affirmation of the AIF Code of Ethics and complete six hours of continuing education credits. The certification is administered by the Center for Fiduciary Studies, the standards-setting body of fi360.

#### **Disciplinary Information - Item 3**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of Mr. Jones and SIMA Retirement. Mr. Jones has not been involved in any reportable disciplinary events.

## **Other Business Activities - Item 4**

Mr. Jones is the President and sole shareholder of SIMA Financial Group, Inc., a financial services company. Associated persons of SIMA Retirement market their securities and advisory services thorough this entity.

SIMA Financial Group, Inc. is one of the owners of SIMA Benefits Consulting Group, LLC, an insurance agency based in Virginia. SIMA Benefits Consulting Group, LLC offers hourly insurance consulting services and various insurance products. Mr. Jones is a licensed insurance agent and can effect transactions in insurance products through SIMA Benefits Consulting Group, LLC and earn compensation for these activities. The firm expects that clients to whom it offers advisory services may also be clients for whom Mr. Jones acts as an insurance agent. Clients are instructed that the fees paid to the firm for advisory services are separate and distinct from the commissions earned by its Investment Adviser Representatives for placing the client in insurance products. Clients to whom the firm offers advisory services are informed that they are under no obligation to purchase insurance services from Mr. Jones and may use the insurance brokerage firm and agent of their choice.

SIMA Financial Group, Inc. is also the holding company of SIMA Payroll Solutions, LLC. SIMA Payroll Solutions, LLC offers payroll processing services to its clients.

In addition, SIMA Financial Group, Inc. is the holding company for SIMA Technology Group, LLC. SIMA Technology Group, LLC offers technology managed services such as IT consulting, computer networking, backup & recovery systems to its clients.

Mr. Jones is the Managing Member and majority owner of SIMA Accounting Group, LLC, a full service certified public accounting firm providing a wide range of accounting services to individuals and business clients. Certain Associated Persons of SIMA Retirement may also offer accounting services through SIMA Accounting Group, LLC. Associated Persons of SIMA Retirement may recommend SIMA Accounting Group, LLC to their clients. As such, clients should be aware that a conflict of interest is inherent in such an arrangement. However, clients of one firm are not required to use the services of any affiliated firm.

Mr. Jones currently devotes approximately 65% of his time to SIMA Accounting Group, SIMA Payroll Solutions, SIMA Benefits Consulting Group, and SIMA Technology Group.

SIMA Financial Group, Inc. is also the majority owner and a Managing Member of SIMA Wealth Partners, LLC, a Virginia based registered investment adviser. SIMA Retirement is affiliated through common control and ownership with SIMA Wealth Partners, LLC. We may recommend that you use SIMA Wealth Partners, LLC for the management of plan assets. SIMA Retirement will not directly share in the compensation received by SIMA Wealth Partners, LLC, but individuals associated with our firm who are also associated with SIMA Wealth Partners, LLC may be compensated in their capacities as owners, officers, employees, and/or investment adviser representatives of SIMA Wealth Partners, LLC. Mr. Jones spends approximately 25% of his professional time as the Managing Member and as an Investment Adviser Representative of SIMA Wealth Partners, LLC.

Associated Persons and we may have a financial incentive to recommend the services of one or more of our affiliates. However, you are not required to purchase products through or to use the services of any of our affiliates or associated persons.

## Additional Compensation – Item 5

Apart from the receipt of additional compensation from his accounting, payroll, and insurance businesses, Mr. Jones does not receive additional compensation or economic benefits from third party sources in connection to his advisory activities.

## **Supervision - Item 6**

Mr. Jones is an investment adviser representative of SIMA Retirement. In this role, Mr. Jones is responsible for the monitoring of client portfolios for investment objectives and other supervisory reviews. Mr. Jones is also the Chief Compliance Officer of SIMA Retirement. He is responsible for the implementation of the firm's compliance program and supervision of the firm's personnel. He can be reached at (804) 285-5700.

SIMA Retirement has implemented a Code of Ethics and an internal compliance program that guides each Associated Person in meeting their fiduciary obligations to clients. Mr. Jones adheres to SIMA Retirement's code of ethics and compliance manual as mandated. Clients may contact Mr. Jones at the phone number listed on the cover of this Brochure Supplement, to obtain a copy of SIMA Retirement's code of ethics.

Additionally, SIMA Retirement is subject to regulatory oversight by various agencies. These agencies require registration by SIMA Retirement and certain employees. As a registered entity, SIMA Retirement is subject to examinations by regulators, which may be announced or unannounced. SIMA Retirement is required to periodically update the information provided to these agencies and to provide various reports regarding firm business and assets under management.

## Requirements for State-Registered Advisers - Item 7

### **Disciplinary Information**

Mr. Jones has not been involved in any reportable disciplinary events.

## **Bankruptcy Petition**

Mr. Jones has not been subject to a bankruptcy petition.

## Jennifer Monahan Betz

**Investment Adviser Representative** 

# **SIMA Retirement Solutions, LLC**

720 Moorefield Park Drive, Suite 140 Richmond, VA 23236

> Phone : (804) 285-5700 Fax : (804) 285-5656

www.simawealthpartners.com

October 28, 2021

Form ADV Part 2B Brochure

This Brochure Supplement provides information about Jennifer Monahan Betz that supplements the SIMA Retirement Solutions, LLC (hereinafter "SIMA Retirement") Brochure. You should have received a copy of that Brochure. Please contact us at (804) 285-5700 if you did not receive SIMA Retirement's Brochure or if you have any questions about the contents of this supplement.

Additional information about Jennifer Monahan Betz is available on the SEC's website at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>.

#### Educational Background and Business Experience - Item 2

Jennifer Monahan Betz Year of Birth: 1982

Formal Education after High School:

• James Madison University, Marketing, 2004

Business Background for the last 5 Years:

- SIMA Retirement Solutions, LLC, Investment Adviser Representative, 03/2017 to Present.
- SIMA Wealth Partners, LLC, Partner/Member, 04/2011 to Present; Investment Adviser Representative, 10/2012 to Present.
- SIMA Accounting Group, LLC, Accountant, 03/2012 to Present.

#### **Disciplinary Information - Item 3**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of Ms. Betz and SIMA Retirement. Ms. Betz has not been involved in any reportable disciplinary events.

#### **Other Business Activities - Item 4**

Ms. Betz offers accounting services through SIMA Accounting Group, LLC, a full service certified public accounting firm providing a wide range of accounting services to individuals and business clients. Ms. Betz may recommend SIMA Accounting Group, LLC to her clients. As such, clients should be aware that a conflict of interest is inherent in such an arrangement. Clients of one firm are not required to use the services of any affiliated firm. Ms. Betz currently devotes approximately 10% of her time to her accounting activities.

We are also affiliated through common control and ownership with SIMA Wealth Partners, LLC (SIMA Wealth), a Virginia based, registered investment adviser. Ms. Betz is dually registered as an investment adviser representative with SIMA Wealth. She may recommend that clients utilize advisory services offered by SIMA Wealth. SIMA Retirement will not directly share in the compensation received by SIMA Wealth, but Ms. Betz may be compensated in her capacity as an investment adviser representative of SIMA Wealth. She may have a financial incentive to recommend the services of SIMA Wealth. However, you are not required to use the services of SIMA Wealth. Ms. Betz by currently devotes approximately 40% of her time to her advisory activities with SIMA Wealth.

## **Additional Compensation – Item 5**

Ms. Betz does not receive additional compensation or economic benefits from third party sources in connection to her advisory activities.

#### **Supervision - Item 6**

Ms. Betz is an investment adviser representative of SIMA Retirement. In this role, Ms. Betz is responsible for the monitoring of client portfolios for investment objectives and other supervisory reviews. Ms. Betz is supervised by Mark A. Jones, CPA, AIF, the Managing Member and Chief Compliance Officer of SIMA Retirement. Mr. Jones can be reached at (804) 285-5700.

SIMA Retirement has implemented a Code of Ethics and an internal compliance program that guides each Associated Person in meeting their fiduciary obligations to clients. Ms. Betz adheres to SIMA Retirement's code of ethics and compliance manual as mandated. Clients may contact Mr. Jones at the phone number listed on the cover of this Brochure Supplement, to obtain a copy of SIMA Retirement's code of ethics.

Additionally, SIMA Retirement is subject to regulatory oversight by various agencies. These agencies require registration by SIMA Retirement and certain employees. As a registered entity, SIMA Retirement is subject to examinations by regulators, which may be announced or unannounced. SIMA Retirement is required to periodically update the information provided to these agencies and to provide various reports regarding firm business and assets under management.

## Requirements for State-Registered Advisers - Item 7

#### **Disciplinary Information**

Ms. Betz has not been involved in any reportable disciplinary events.

#### **Bankruptcy Petition**

Ms. Betz has not been subject to a bankruptcy petition.

# Heather A. Voight

**Investment Adviser Representative** 

# **SIMA Retirement Solutions, LLC**

720 Moorefield Park Drive, Suite 140 Richmond, VA 23236

> Phone: (804) 285-5700 Fax: (804) 285-5656

www.simawealthpartners.com

November 3, 2021

Form ADV Part 2B Brochure

This Brochure Supplement provides information about Heather A. Voight that supplements the SIMA Retirement Solutions, LLC (hereinafter "SIMA Retirement") Brochure. You should have received a copy of that Brochure. Please contact us at (804) 285-5700 if you did not receive SIMA Retirement's Brochure or if you have any questions about the contents of this supplement.

Additional information about Heather A. Voight is available on the SEC's website at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>.

#### **Educational Background and Business Experience - Item 2**

## Heather A. Voight Year of Birth: 1980

Formal Education after High School:

- Virginia Commonwealth University, M.B.A., 2012
- University of Virginia, B.A., Economics and Finance, 2003

Business Background for the last 5 Years:

- SIMA Retirement Solutions, LLC, Investment Adviser Representative, 11/2021 to Present.
- SIMA Wealth Partners, LLC, Investment Adviser Representative, 11/2021 to Present.
- SunTrust Advisory Services LLC, Investment Analyst, 11/2016 to 11/2021
- SunTrust Bank, Investment Analyst, 10/2016 to 11/2021

## **Disciplinary Information - Item 3**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of Ms. Voight and SIMA Retirement. Ms. Voight has not been involved in any reportable disciplinary events.

## **Other Business Activities - Item 4**

We are also affiliated through common control and ownership with SIMA Wealth Partners, LLC (SIMA Wealth), a Virginia based, registered investment adviser. Ms. Voight is dually registered as an investment adviser representative with SIMA Wealth. She may recommend that clients utilize advisory services offered by SIMA Wealth. SIMA Retirement will not directly share in the compensation received by SIMA Wealth, but Ms. Voight may be compensated in her capacity as an investment adviser representative of SIMA Wealth. She may have a financial incentive to recommend the services of SIMA Wealth. However, you are not required to use the services of SIMA Wealth. Ms. Voight by currently devotes approximately 50% of her time to her advisory activities with SIMA Wealth.

## **Additional Compensation – Item 5**

Ms. Voight does not receive additional compensation or economic benefits from third party sources in connection to her advisory activities.

#### **Supervision - Item 6**

Ms. Voight is an investment adviser representative of SIMA Retirement. In this role, Ms. Voight is responsible for the monitoring of client portfolios for investment objectives and other supervisory reviews. Ms. Voight is supervised by Mark A. Jones, CPA, AIF, the Managing Member and Chief Compliance Officer of SIMA Retirement. Mr. Jones can be reached at (804) 285-5700.

SIMA Retirement has implemented a Code of Ethics and an internal compliance program that guides each Associated Person in meeting their fiduciary obligations to clients. Ms. Voight adheres to SIMA Retirement's code of ethics and compliance manual as mandated. Clients may contact Mr. Jones at the phone number listed on the cover of this Brochure Supplement, to obtain a copy of SIMA Retirement's code of ethics.

Additionally, SIMA Retirement is subject to regulatory oversight by various agencies. These agencies require registration by SIMA Retirement and certain employees. As a registered entity, SIMA Retirement is subject to examinations by regulators, which may be announced or unannounced. SIMA Retirement is required to periodically update the information provided to these agencies and to provide various reports regarding firm business and assets under management.

## **Requirements for State-Registered Advisers - Item 7**

#### **Disciplinary Information**

Ms. Voight has not been involved in any reportable disciplinary events.

#### **Bankruptcy Petition**

Ms. Voight has not been subject to a bankruptcy petition.

# **Christopher Michael Sill**

**Investment Adviser Representative** 

## **SIMA Retirement Solutions, LLC**

720 Moorefield Park Drive, Suite 140 Richmond, VA 23236

> Phone: (804) 285-5700 Fax: (804) 285-5656

www.simawealthpartners.com

October 28, 2021

Form ADV Part 2B Brochure

This Brochure Supplement provides information about Christopher Michael Sill that supplements the SIMA Retirement Solutions, LLC (hereinafter "SIMA Retirement") Brochure. You should have received a copy of that Brochure. Please contact us at (804) 285-5700 if you did not receive SIMA Retirement's Brochure or if you have any questions about the contents of this supplement.

Additional information about Christopher Michael Sill is available on the SEC's website at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>.

## **Educational Background and Business Experience - Item 2**

## Christopher Michael Sill Year of Birth: 1988

Formal Education after High School:

• University of Virginia, Bachelor of Arts, Government, Economics Minor, 2011

Business Background for the last 5 Years:

- SIMA Retirement Solutions, LLC, Investment Adviser Representative, 08/2019 to Present.
- SIMA Benefits Consulting Group, Senior Consultant, 08/2017 to Present
- Assured Partners, Producer, 09/2016 to 08/2017
- OneDigital, Advisor, 05/2013 to 09/2016

## **Disciplinary Information - Item 3**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of Mr. Sill and SIMA Retirement. Mr. Sill has not been involved in any reportable disciplinary events.

## **Other Business Activities - Item 4**

Mr. Sill is an insurance agent of SIMA Benefits Consulting Group, LLC, an insurance agency based in Virginia. SIMA Benefits Consulting Group, LLC offers hourly insurance consulting services and various insurance products. Mr. Sill is a licensed insurance agent and can effect transactions in insurance products through SIMA Benefits Consulting Group, LLC and earn compensation for these activities. The firm expects that clients to whom it offers advisory services may also be clients for whom Mr. Sill acts as an insurance agent. Clients are instructed that the fees paid to the firm for advisory services are separate and distinct from the commissions earned by its Investment Adviser Representatives for placing the client in insurance products. Clients to whom the firm offers advisory services are informed that they are under no obligation to purchase insurance services from Mr. Sill and may use the insurance brokerage firm and agent of their choice.

Mr. Sill devotes approximately 99% of his time to outside business activities.

## **Additional Compensation – Item 5**

Apart from the receipt of additional compensation from insurance products, Mr. Sill does not receive additional compensation or economic benefits from third party sources in connection to his advisory activities.

## Supervision - Item 6

Mr. Sill is an investment adviser representative of SIMA Retirement. Mr. Sill is supervised by Mark A. Jones, CPA, AIF, the Managing Member and Chief Compliance Officer of SIMA Retirement. Mr. Jones can be reached at (804) 285-5700.

SIMA Retirement has implemented a Code of Ethics and an internal compliance program that guides each Associated Person in meeting their fiduciary obligations to clients. Mr. Sill adheres to SIMA Retirement's code of ethics and compliance manual as mandated. Clients may contact Mr. Jones at the phone number listed on the cover of this Brochure Supplement, to obtain a copy of SIMA Retirement's code of ethics.

Additionally, SIMA Retirement is subject to regulatory oversight by various agencies. These agencies require registration by SIMA Retirement and certain employees. As a registered entity, SIMA Retirement is subject to examinations by regulators, which may be announced or unannounced. SIMA Retirement is required to periodically update the information provided to these agencies and to provide various reports regarding firm business and assets under management.

## Requirements for State-Registered Advisers - Item 7

#### **Disciplinary Information**

Mr. Sill has not been involved in any reportable disciplinary events.

#### **Bankruptcy Petition**

Mr. Sill has not been subject to a bankruptcy petition.

## Yi Mao

**Investment Adviser Representative** 

# **SIMA Retirement Solutions, LLC**

720 Moorefield Park Drive, Suite 140 Richmond, VA 23236

> Phone: (804) 285-5700 Fax: (804) 285-5656

www.simawealthpartners.com

January 24, 2024

Form ADV Part 2B Brochure

This Brochure Supplement provides information about Yi Mao that supplements the SIMA Retirement Solutions, LLC (hereinafter "SIMA Retirement") Brochure. You should have received a copy of that Brochure. Please contact us at (804) 285-5700 if you did not receive SIMA Retirement's Brochure or if you have any questions about the contents of this supplement.

Additional information about Yi Mao is available on the SEC's website at <a href="www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>. Ms. Yao's personal CRD number is 7833568.

#### **Educational Background and Business Experience - Item 2**

#### Yi Mao

Year of Birth: 1999

Formal Education after High School:

• Waseda University, Bachelor's Degree, international/Global Studies, 2022

Business Background for the last 5 Years:

- SIMA Retirement Solutions, LLC, Investment Adviser Representative, 01/2024 to Present.
- SIMA Wealth Partners, LLC, Investment Adviser Representative, 11/2023 to Present.
- SIMA Financial Group, Inc., Client Services Specialist, 05/2023 to Present.
- JP Morgan & Chase, Associate Banker, 05/2022 to 05/2023
- Trader Joe's, Crew, 11/2020 to 01/2022
- Waseda University, Student, 08/2018 to 01/2022

#### **Disciplinary Information - Item 3**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of Ms. Mao and SIMA Retirement. Ms. Mao has not been involved in any reportable disciplinary events.

## **Other Business Activities - Item 4**

We are also affiliated through common control and ownership with SIMA Wealth Partners, LLC (SIMA Wealth), a Virginia based, registered investment adviser. Ms. Mao is dually registered as an investment adviser representative with SIMA Wealth. She may recommend that clients utilize advisory services offered by SIMA Wealth. SIMA Retirement will not directly share in the compensation received by SIMA Wealth, but Ms. Mao may be compensated in her capacity as an investment adviser representative of SIMA Wealth. She may have a financial incentive to recommend the services of SIMA Wealth. However, you are not required to use the services of SIMA Wealth. Ms. Mao by currently devotes approximately 50% of her time to her advisory activities with SIMA Wealth.

## **Additional Compensation – Item 5**

Ms. Mao does not receive additional compensation or economic benefits from third party sources in connection to her advisory activities.

#### **Supervision - Item 6**

Ms. Mao is an investment adviser representative of SIMA Retirement. In this role, Ms. Mao is responsible for the monitoring of client portfolios for investment objectives and other supervisory reviews. Ms. Mao is supervised by Mark A. Jones, CPA, AIF, the Managing Member and Chief Compliance Officer of SIMA Retirement. Mr. Jones can be reached at (804) 285-5700.

SIMA Retirement has implemented a Code of Ethics and an internal compliance program that guides each Associated Person in meeting their fiduciary obligations to clients. Ms. Mao adheres to SIMA Retirement's code of ethics and compliance manual as mandated. Clients may contact Mr. Jones at the phone number listed on the cover of this Brochure Supplement, to obtain a copy of SIMA Retirement's code of ethics.

Additionally, SIMA Retirement is subject to regulatory oversight by various agencies. These agencies require registration by SIMA Retirement and certain employees. As a registered entity, SIMA Retirement is subject to examinations by regulators, which may be announced or unannounced. SIMA Retirement is required to periodically update the information provided to these agencies and to provide various reports regarding firm business and assets under management.

## Requirements for State-Registered Advisers - Item 7

#### **Disciplinary Information**

Ms. Mao has not been involved in any reportable disciplinary events.

#### **Bankruptcy Petition**

Ms. Mao has not been subject to a bankruptcy petition.

## **Colton Jones**

**Investment Adviser Representative** 

## **SIMA Retirement Solutions, LLC**

720 Moorefield Park Drive, Suite 140 Richmond, VA 23236

> Phone: (804) 285-5700 Fax: (804) 285-5656

www.simawealthpartners.com

October 1, 2024

Form ADV Part 2B Brochure

This Brochure Supplement provides information about Colton Jones that supplements the SIMA Retirement Solutions, LLC (hereinafter "SIMA Retirement") Brochure. You should have received a copy of that Brochure. Please contact us at (804) 285-5700 if you did not receive SIMA Retirement's Brochure or if you have any questions about the contents of this supplement.

Additional information about Colton Jones is available on the SEC's website at <a href="www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>. Mr. Jones' personal CRD number is 7971607.

#### **Educational Background and Business Experience - Item 2**

## Colton Jones ear of Birth: 1999

Formal Education after High School:

 Virginia Polytechnic Institute and State University, Bachelor of Science Degree, Finance with Real Estate Minor, 2021

Business Background for the last 5 Years:

- SIMA Retirement Solutions, LLC, Investment Adviser Representative, 08/2024 to Present
- SIMA Wealth Partners, LLC, Investment Adviser Representative, 08/2024 to Present
- SIMA Financial Group, Inc., Operations Specialist, 12/2023 to Present
- Teamworks, LLC, Customer Support Specialist, 04/2023 to 12/2023
- ARMS Software, LLC, Customer Support Specialist, 06/2021 to 04/2023
- Virginia Polytechnic Institute and State University, Student, 08/2017 to 06/2021

## **Disciplinary Information - Item 3**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of Mr. Jones and SIMA Retirement. Mr. Jones has not been involved in any reportable disciplinary events.

## Other Business Activities - Item 4

We are also affiliated through common control and ownership with SIMA Wealth Partners, LLC. (SIMA Wealth), a Virginia based, registered investment adviser. Mr. Jones is dually registered as an investment adviser representative with SIMA Wealth. He may recommend that plan sponsors utilize retirement plan consulting services offered by SIMA Wealth. SIMA Retirement will not directly share in the compensation received by SIMA Wealth, but Mr. Jones may be compensated in his capacity as an investment adviser representative of SIMA Wealth. He may have a financial incentive to recommend the services of SIMA Wealth. However, you are not required to use the services of SIMA Wealth. Mr. Jones currently devotes approximately 10% of his time to his advisory activities with SIMA Wealth Partners, LLC; 10% of his time to SIMA Retirement Solutions and 80% of his time for SIMA Financial Group, Inc.

#### Additional Compensation – Item 5

Apart from the additional compensation listed under Item 4, Mr. Jones does not receive additional compensation or economic benefits from third party sources in connection to his advisory activities.

## **Supervision - Item 6**

Mr. Jones is an investment adviser representative of SIMA Retirement. In this role, Mr. Jones is responsible for the monitoring of client portfolios for investment objectives and other supervisory reviews. Mr. Jones is supervised by Mark A. Jones, CPA, AIF, the Managing Member and Chief Compliance Officer of SIMA Retirement. Mr. Jones can be reached at (804) 285-5700.

SIMA Retirement has implemented a Code of Ethics and an internal compliance program that guides each Associated Person in meeting their fiduciary obligations to clients. Mr. Jones adheres to SIMA Retirement's code of ethics and compliance manual as mandated. Clients may contact Mr. Jones at the phone number listed on the cover of this Brochure Supplement, to obtain a copy of SIMA Retirement's code of ethics.

Additionally, SIMA Retirement is subject to regulatory oversight by various agencies. These agencies require registration by SIMA Retirement and certain employees. As a registered entity, SIMA Retirement is subject to examinations by regulators, which may be announced or unannounced. SIMA Retirement is required to periodically update the information provided to these agencies and to provide various reports regarding firm business and assets under management.

## Requirements for State-Registered Advisers - Item 7

#### **Disciplinary Information**

Mr. Jones has not been involved in any reportable disciplinary events.

#### **Bankruptcy Petition**

Mr. Jones has not been subject to a bankruptcy petition.